

Integrating Internet-Based Distance Guidance with Services Provided in Career Centers

James P. Sampson, Jr.
Florida State University

Copyright 1999 by
James P. Sampson, Jr.,
All Rights Reserved

Influences on Career Services

- Increasing demand
- Continuing evolution in technology

Increasing Demand

- Changes in the nature of work and in the labor market
- Life long career guidance - educational & employment choices
- Shift from youth focus to lifespan guidance increases demand

Evolution in Technology

- The Internet
- World wide web
- Internet web sites

Potential Internet Benefits

- Better access to self-help resources
- Serve geographically remote, currently underserved populations
- Resources and services delivered by a wider range of specialists
- Easier access to resources and services for individuals with physical disabilities
- Anonymity may encourage some individuals to seek services

Distance Guidance

- Delivery of self-assessment, information, and instruction in remote locations
- With or without practitioner assistance
- To aid individuals in making informed career, educational, training, and employment decisions

Distance Guidance

- Serves both traditional and distance learning
- Critical when guidance services are unavailable (e.g., the home)
- Distance guidance essential for distance learning

Resulting Problems

- How do we integrating distance guidance with existing services?
- How do we fit the old with the new?

Integrating Distance Guidance

- The need for career centers
- Types of Internet web sites
- Functions of integrated web sites
- Matching user needs with web sites
- Instructional design of web sites

Integrating Distance Guidance

- Staff collaboration in web sites
- Web master responsibilities
- Web site implementation
- Staff training
- Ethical Issues

The Need for Career Centers in an Information Age

- The nature of the learning event
- Variation in readiness for choice
- Variation in personality, learning styles, and experience

Nature of the Learning Event

1. **Recognize** information is needed to solve a problem
2. **Select** information to meet needs
3. **Decide** how to use information
4. **Use** the information resources
5. **Evaluate** if needs have been met
6. **Seek** help or other resources as needed

Internet Use Ineffective for Some

- Aware of problem, unaware of needs
- Unrealistic expectations of the Internet
- Overwhelmed with information from sites
- Difficulty in selecting the right information

Internet Use Ineffective for Some

- Uncertain of how to use information
- Uncertain of help options
- Difficulty with reading level of some sites
- Difficulty in accessing public Internet sites

Variation in Individual Readiness

- High readiness for decision making -
 - Little or no need for Internet assistance
- Moderate readiness -
 - Likely need minimal Internet assistance
- Low Readiness -
 - Likely need individualized services
Supervised Internet use likely required

Variation in Personality, Learning Style, and Experience

- Personality influences learning style
- Holland typology
 - Investigative Vs. Social types
- Influence of modeling and verbal reinforcement on social individuals
- Conclusion - Career centers needed

Types of Internet Web Sites

- Integrated web site
- Independent web site

Integrated Web Site

- Distance guidance component of a career center
- Provide information and advertise resources and services
- Functions expand as capacity improves
- Budgeted resources - password protected
- Links provided to pay sites charging users

Independent Web Sites

- Advertisements with limited free information
- Access to information (employers by industry) and services (job matching) for a fee
- Access to information (employment outlook) and services (resume posting) for free

Integrated Web Site Functions

- 1) Download information
- 2) Deliver services
- 3) Market career center services
- 4) Provide links

1) Download Information

- Career
- Educational
- Training
- Employment

2) Deliver Services

- Self-assessment
- Institutional job listing and interview scheduling
- Videoconferencing
 - the “teachable moment”
 - counseling
 - academic advising
 - job placement interviews

3) Market Career Center Services

- Link needs to resources and services
- Schedule of services (e.g., workshops)

4) Provide Links

- Extend available resources and services
- Problem - becoming overwhelmed - random linking or quitting
- Solution - selective links based on staff judgment

Web Site Designs to Avoid

- Lists of resources and services
 - This assumes users can link needs to options
- A long single list of links
 - Overwhelming to use & hard to remember
 - Links should be need-based, e.g., avoid showing users links that are not relevant
- Home pages with organizational information & slow-loading graphics
 - Good information - bad timing

Organizational Issues

- Web site politics
 - Control the site - control the service
 - Narrow design - expertise of one individual
 - Limited collaboration - limited integration
 - Web site reflects the organization instead of the individuals served -
“My work and my office are important and should be shown on the web site.”

Need-Based Approach

- User identifies need - for example
 - beginning student selects a program of study related to interests
 - graduating student identifies employers recruiting for specific occupations
- Resources, services, and links are then related to needs

Need-Based Approach

- Home page categorizes needs
 - need categories or subcategories link to resources, services, and links
 - staff expertise used to state needs and establish appropriate links

Web Site Instructional Design

- Matching categories of user needs helps with selecting resources
- Links make locating information easy
- Recommendations needed for sequencing and using resources

Web Site Instructional Design

- Select - Need-based descriptive links and learning outcomes described below each link
- Locate - Internal and external links
- Sequence and Use - Text presented in pop-up window from link
 - Includes circumstances where staff assistance may be needed

Web Site Instructional Design

- Make your web site an “intelligent” site by incorporating the expertise of your staff as well as delivering information

Web Site Instructional Design

- Use your experience to visualize what individuals say (or could say) when they enter your center, and then
 - respond with additional statements to clarify user needs, or
 - link to resources and services that relate to the user needs you have identified.

Web Site Instructional Design

- Limit the number of links on any page to seven--less overwhelming for the user
- Design web pages with as much open space as possible to make it easy to read

Web Site Instructional Design

- Match the reading difficulty of the web site to the typical reading ability of users
- Use graphics sparingly until the Internet improves in performance
 - Have an instructional reason for graphics, such as modeling behavior using a picture or showing steps and options with a flowchart

Web Site Instructional Design

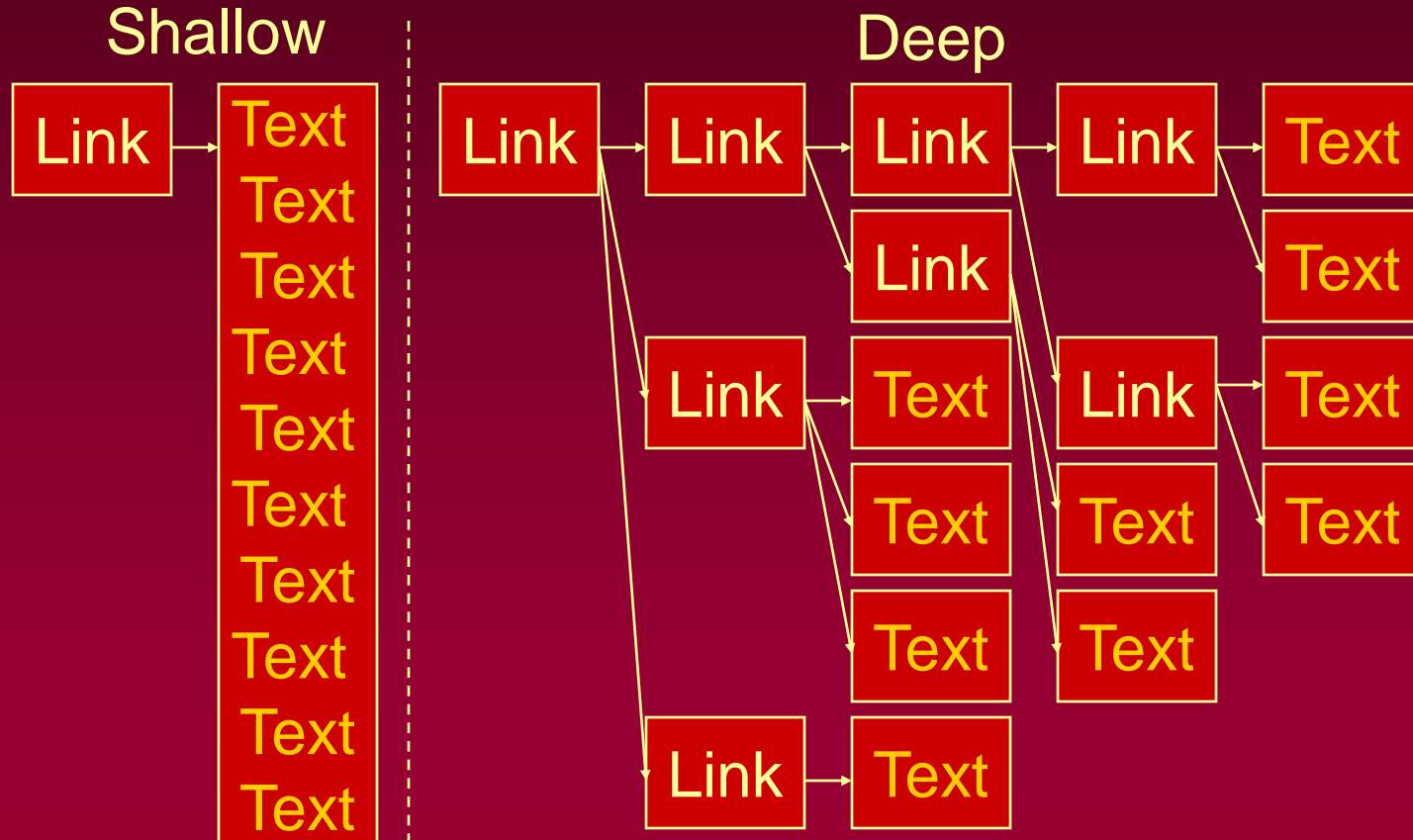
- Start web site design by focusing on content, then design web site functioning based on available technical options
- Begin by asking the following questions:
 - Who does (or should) the web site serve?
 - What are the needs of users?
 - What resources are available (or should be available) to meet user needs?
- Then link the needs of various types of users to specific resources

Web Site Instructional Design

- Use a collaborative approach to design rather than delegate it to one staff member, such as a web master -
 - Groups tend to make better decisions, which can result in a more complete and better functioning web site
 - Also, remember the old adage - “people support what they help create.”

Web Site Instructional Design

“Shallow” design versus “Deep” design



Staff Collaboration

- Contribute expertise to content, functionality, and links
- Maintenance of links

Web Master Responsibilities

- Remain current with technology
- Add content, functionality, and links based on staff input
- Maintain links
- Keep site compliant with standards
- Evaluate and recommend changes

Web Site Implementation

1. Evaluation of current resources & services
2. Selection of resources, services, & links
3. Integration of the web site career center
4. Staff training on web site & integration
5. Trial use before advertising the web site
6. Operation of the web site
7. Evaluation of effectiveness & modification

Staff Training Needs

- Content and functioning of the site
- Links available to and from the web site
- Career center PC-based software that links to the web
- Strategies for helping clients
 - Screening, Orientation, and Follow-up

Potential Ethical Issues

- Violation of confidentiality
- Lack of counseling support
- Lack of Internet access by less affluent individuals
- Delivery of invalid information
- Provision of services by unqualified practitioners

Conclusion

- Internet web sites may
 - improve access to self-help resources
 - improve career center cost effectiveness via remote resource and service delivery

Conclusion

- Resources & services should match needs
- Level of help provided should match readiness
- Use instructional design to aid in selecting, locating, sequencing, & using resources
- All staff contribute to web site development and maintaining links

For Additional Information

- Sampson, J. P., Jr. (1999). Integrating Internet-based distance guidance with services provided in career centers. The Career Development Quarterly, 47, 243-254.

For Additional Information

www.career.fsu.edu/techcenter/

