

JANET G. LENZ

jlenz@fsu.edu

Education

Ph.D., Counseling & Human Systems (1990)

Specialization: Career Development
Florida State University, Tallahassee, FL

Certificate, Human Resource Development (1988)

Florida State University, Tallahassee, FL

M.S., Student Personnel Administration (1977)

Special emphasis: Career Development Services
Florida State University, Tallahassee, FL

B.S., **Major:** Sociology **Minor:** Psychology (1976)

Virginia Commonwealth University, Richmond, VA

Experience

Teaching/Instruction/Research

Associate-In Professor, Educational Psychology and Learning Systems, College of Education, Florida State University, Tallahassee, FL. 1/08-Present (promoted to Associate-In, Summer 2013)

Coordinated the MS/EdS career counseling program, January 2008-December 2015; oversaw admissions and recruitment, website information; served as faculty advisor/supervisor for all students in the career counseling major; serve on doctoral committees; teach MHS 6300 Theories of Vocational Behavior in the combined doctoral program in counseling and school psychology; teach MHS 5341: Career Development Program Design and Evaluation; Chair of fall 2009 Psychological Services in Education (PSE) faculty search committee.

Co-Director, Center for the Study of Technology in Counseling & Career Development, College of Education (The Tech Center), Florida State University. 01/08-Present

Assist in writing and editing technical reports, manuscripts, and other Center publications; supervise research projects and graduate assistants working on grant-funded projects; assist with data collection and analysis for research projects. Respond to national and international requests for information on the Center's work and the application of cognitive information processing theory (CIP) in career services; coordinate Tech Center staff meetings; work with technical support staff to update Tech Center website, www.career.fsu.edu/techcenter.

Assistant Professor (Courtesy Appointment), Educational Psychology and Learning Systems, College of Education, Florida State University, Tallahassee, FL. 10/94-12/07

Served as the lead instructor for a section of SDS 3340-Introduction to Career Development—a 3 credit undergraduate career planning class. Provided supervision for graduate students serving as TAs, including those receiving Supervised Teaching credit. Served as a guest lecturer in Advanced Group and Individual Counseling Practicum: Career Counseling and in MHS 5341: Career Development Program Design and Evaluation. Received Master's Co-Directive status in November 1994 and Co-Doctoral Directive status in April 2006. Served as program contact for the accreditation body, Council for the Accreditation of Counseling & Related Educational Programs (CACREP).

Internship/Practicum Supervisor, Educational Psychology and Learning Systems, College of Education, Florida State University, Tallahassee, FL, 8/86-12/07

Provided group and individual supervision for career counseling students in practicum; facilitated skills of students in functioning as part of a group. Modeled methods for providing feedback on supervisees' presentation of client cases. Assigned grades or ratings (i.e., satisfactory/unsatisfactory) based on student performance.

Senior Research Associate, Center for the Study of Technology in Counseling & Career Development, College of Education, Florida State University. 7/89-12/7

Assisted with writing and editing Center publications; supervised research projects and graduate assistants working on grant-funded projects; assisted with data collection and analysis for research projects; consultant on Federal grant project involving the adaptation of the FSU cognitive information processing (CIP) theory-based approach to career services in a print and computer-based format for use by high school students. Worked on grant project that involved revising and developing materials used in training occupational specialists (OSs); consulted with Florida Department of Education personnel regarding the training needs of OSs; conducted training workshops for OSs.

Teaching Assistant/Research Assistant, Career Center, Florida State University, Tallahassee, FL. 8/85-6/86

Team taught career planning course for undergraduates in sociology and political science; assisted with revisions to course material; supervised master's level teaching assistant; assisted in the development of procedures and forms for data collection with adults who participated in a research study involving two computer-assisted career guidance systems.

Research Assistant, Career Development Services, Florida State University, Tallahassee, FL. 1/80-7/80

Primary responsibility for grant project activities relating to the review of a computer-assisted placement service to determine its usefulness for university students; contacted faculty and students to solicit their cooperation and participation in a pilot test of the system; made revisions to the forms, consulted with technical personnel to make suggestions for changes and improvements to the computer program; wrote interim and final report.

Current Doctoral Committee Service

Barry, Courtney (Member)
 Belle, Jaqueline (Member)
 Buzzetta, Mary (Chair)
 Edralin, Christine (Chair)
 Freeman, Vanessa (Chair)

Hou, Pei-Chun (Member)
 Kronholz, Julia (Member)
 Melvin, Brittany (Chair)
 Miller, Adam (Member)

Doctoral Dissertation Committees

Melvin, B. (2014). Exploring the impact of a career development intervention on the career decision-making self-efficacy and goal instability of first generation college students, given perceived barriers. Florida State University, Tallahassee, FL. (Committee Chair)

McClain, M. C. (2013). The impact of Greek life membership on vocational identity, career self-efficacy, and goal instability of college students enrolled in a university. Florida State University, Tallahassee, FL. (Committee Member)

Dozier, V. C. (2013). The impact of vocational identity and anxiety on career exploratory behavior. Florida State University, Tallahassee, FL. (Committee Member)

Galles, J. A. (2013). *The relation of mindfulness to career thoughts and vocational identity moderated by decision-making style*. Florida State University, Tallahassee, FL. (Committee Chair)

Andrews, T. (2012). *The influence of teachers' belief systems on group decisions to retain in elementary schools: An application of the theory of planned behavior*. Florida State University, Tallahassee, FL. (Committee Co-Chair)

Dieringer, D. (2012). *Exploring the relationship among dysfunctional career thinking, depression, and hopelessness*. Florida State University, Tallahassee, FL. (Committee Chair)

Chason, A. (2011). *The relationships among negative career thoughts, profile elevation, differentiation, career decidedness, and satisfaction with choice*. Florida State University, Tallahassee, FL. (Committee Co-Chair)

Rodriguez, S. (2011). *The relationships among calling, religiousness, and dysfunctional career thoughts in public university students*. Florida State University, Tallahassee, FL. (Committee Co-Chair)

Bertoch, S. (2010). *The relationships among goal instability and career thoughts, career decision state and performance in a career development course*. Florida State University, Tallahassee, FL. (Committee Co-Chair)

- Ruff, E. (2010). *The effects of theory-based techniques and media tools on information-seeking behavior*. Florida State University, Tallahassee, FL. (Committee Co-Chair)
- Paivandy, S. (2008). *The validity of cognitive constructs in cognitive information processing and social cognitive career theories*. Florida State University, Tallahassee, FL. (Committee Co-Chair)
- Shy, J. (2008). *Expert and novice practitioner use of the computer-based test interpretation for the Self-Directed Search: A qualitative analysis*. Florida State University, Tallahassee, FL. (Committee Co-Chair)
- Greeno, B. (2001). *The perception of the parent-child relationship and its relationship to academic achievement and classroom conduct*. Florida State University, Tallahassee, FL. (Committee Member)
- Williams, C. (2000). *African-American females' perspectives on professional basketball as an occupation*. Florida State University, Tallahassee, FL. (Committee Member)

Masters/EdS Committees (Current)

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|-------------------------------|------------------------------|
| Emily Fiore (Chair) | Elizabeth Pawley (Chair) |
| Katelyn Garrison (Member) | Sarah Schaefer (Chair) |
| Kelly Gordon (Member) | Inmaculada Silverio (Member) |
| Rosemyrtle Jean (Chair) | Caitlin Sweeney (Member) |
| Laura Beth Lancaster (Member) | |
| Shel McGuire (Member) | |

Masters/EdS Committees (Previous)

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|------------------------|--------------------------|
| Deanna Allen (Chair) | Elizabeth Hirst (Chair) |
| Jennifer Clark (Chair) | |
| Sara Clark (Member) | Kateena James (Member) |
| Shawn Conlon (Chair) | Amy Johnson (Chair) |
| Devan Coughlin (Chair) | Emily Kennelly (Chair) |
| Sara Cummings (Member) | Brian Montalvo (Member) |
| Kathy Dorsett (Chair) | Tiffany Nelson (Chair) |
| Joel Driver (Member) | Kyle Phillips (Member) |
| Leigh Eskin (Chair) | Inika Pierre (Chair) |
| Maddie Foster (Chair) | Jasmine Plummer (Member) |
| Haley Foutch (Chair) | Maude Richard (Member) |
| Adrian Fuller (Chair) | Christine Richer (Chair) |
| Carey Galuppi (Member) | Greg Rosenberg (Chair) |
| Dustin Gummels (Chair) | Elizabeth Ruff (Member) |
| Rebecca Hale (Chair) | Luis Santiago (Chair) |
| Sang Suk Han (Chair) | Brook Serrano (Chair) |
| Erin Harvey (Chair) | Shawn Utecht (Chair) |

Debbie Weitz (Chair)

Pam Wood (Chair)

Administration

Interim Director, Career Center, The Florida State University, Tallahassee, FL 8/11–3/12

Overall Career Center administration for center that provides University-wide career counseling/advising, programming, internship and placement services; total FTE staff of 24 –two faculty, fourteen professional and eight clerical; approximately 50 graduate assistants, graduate-level practicum students and undergraduate student assistants work in the Career Center each year; operating budget is over \$300,000 and salaries total over \$1million annually. Career Center units include Career Advising, Counseling and Programming, the Center for the Study of Technology in Counseling and Career Development (Tech Center), Career Experience Opportunities (CEO) and Employer Relations & Recruitment Services (ERRS), including a satellite office in the College of Engineering under the administration of the Career Center; *annual* service activity includes approximately 1,100 on-campus recruiting employers; eight university-wide career expositions; 12,000 advising/counseling clients; 250 mock interviews; 250 internship placements; 400 outreach programs to 15,000 participants; 3900 student enrollments in credit career classes; and 12,000 career portfolio student users.

Program Director for Instruction, Research, & Evaluation, Career Center, Florida State University, Tallahassee, FL 1/08-Present

Coordinate the staffing, budget, and materials for 12 sections yearly of SDS 3340, a 3-credit, upper division, undergraduate career development class; serve as lead instructor for one section of the class; provide training and supervision for graduate students serving as TAs, including those receiving Supervised Teaching credit; supervise support staff; serve on the Center's Budget & Staffing Committee; Chair the Research & Evaluation committee; coordinate student survey activity to assess student knowledge of the Center; provide input to the Director on issues related to instruction, research, and evaluation; represent the Center on the Division of Student Affairs Assessment, Research, & Evaluation committee and the Graduate Enrollment Management Council (GEMC). Serve as the Career Center liaison to the Graduate School and Athletic Department.

Program Director, Career Advising, Counseling, & Programming, Career Center, Florida State University, Tallahassee, FL 8/90-12/07

Supervised Assistant Directors, Career Center librarian, and office support personnel; trained and supervised 10-12 masters and doctoral level students working as Career Advisors providing direct services; planned and led weekly staff development meetings; acted as spokesperson to campus and community groups; provided individual counseling; conducted 15-25 outreach presentations per semester; prepared reports, developed policy statements and procedures, developed Career Center's workshop schedule; consulted with the Career Center Director on the management and expenditure of funds allotted to program activities; met with local, state, regional, national and international visitors to share information on the Career Center and its programs; designed and evaluated new activities and resources to meet student needs; coordinated survey to evaluate the Center's drop-in career advising services; served as liaison to the Athletic Department to assist in planning and implementing career development activities for student athletes; represented the Career

Center on the University's Mapping Oversight Committee; served as the Career Center liaison to Undergraduate Studies/Advising First, Graduate Studies, Orientation.

Assistant Director, Curricular-Career Information Service (CCIS)/Career Center, Florida State University, Tallahassee, FL. 7/86-8/90

Trained and supervised masters and doctoral level students who work as Career Advisors providing direct service in CCIS; planned and led weekly staff development meetings; prepared and delivered workshops on a variety of career development topics; provided individual counseling; handled administrative functions including--developing career resource materials, compiling statistics, preparing reports, forms, training materials, assisted with research projects involving CCIS resources.

Assistant Director, Career Planning & Placement Center, University of North Carolina at Greensboro. 8/80-8/85

Counseled students and alumni regarding career and job hunting concerns; planned & conducted a variety of career development programs; responsible for the organization, development & maintenance of career library; trained & supervised graduate interns; developed & co-led job-hunting support group for alumni; coordinated employer contact program designed to increase center's local employer information; wrote proposal & secured approval from University curriculum committee for career/life planning course; organized conference using UNC-G alumni to highlight the career paths of liberal arts and sciences students; participated in employer visitations sponsored by the North Carolina Placement Association.

Arts & Sciences Placement Coordinator, Career Center, University of Texas at Austin. 9/78-12/79

Handled administrative responsibilities involved in planning & delivering services under the Center's placement component; created policies and procedures for placement activities; supervised clerical & work-study staff; established and maintained effective working relationships with other placement offices on campus; involved in direct service delivery including counseling and intake; supervised the planning, promotion & actual operation of various career days; assumed responsibility for directing the "faculty outreach program" designed to increase the Center's faculty contacts; conducted workshops on various career planning and job-hunting topics; jointly developed programs with other student services offices and academic units to address career concerns of targeted student groups.

Assistant Coordinator, Curricular-Career Information Service, Florida State University. 10/77-8/78

Provided counseling for students, alumni, & people in the community; administered & interpreted interest inventories and related self-assessment instruments; made presentations on various career development topics to campus and community groups; trained & supervised graduate interns; served as a member of teaching team for the career planning class.

Publications

Books/Manuals/Monographs

- Reardon, R. C., & Lenz, J. G. (in preparation). *The Self-Directed Search and related career materials* (2nd ed.) Odessa, FL: Psychological Assessment Resources, Inc.
- Hoover, M., Lenz, J., & Garis, J. (2013). *Employer relations and recruitment services: An essential part of postsecondary career services*. [Monograph]. Broken Arrow, OK: National Career Development Association.
- Reardon, R., Lenz, J., Peterson, G., & Sampson, J. P., Jr. (2012). *Career development and planning: A comprehensive approach* (4th ed.). Dubuque, IA: Kendall Hunt Publishing Company.
- Reardon, R., Lenz, J., Peterson, G., & Sampson, J. P., Jr. (2012). *Instructor's manual for Career development and planning: A comprehensive approach* (4th ed.). Dubuque, IA: Kendall Hunt Publishing Company.
- Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2009). *Career development and planning: A comprehensive approach* (3rd ed.). Mason, OH: Cengage Learning.
A 15 chapter, 330 page text that presents a comprehensive approach to career problem solving and decision making based on cognitive information processing theory and RIASEC theory. Includes 13 appendices with student assignments and learning activities; 34 tables; 19 figures; subject and name indexes. ISBN: 13-978-1-426-63135-1
- Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2009). *Instructor's manual for Career development and planning: A comprehensive approach* (3rd ed.). Mason, OH: Cengage Learning.
A 238 page text instructors manual that suggestions for teaching a career course using the related text; includes preview slides of over 390 PowerPoint slides, test items, course syllabus, and standard materials for 17 class meetings, including objectives, behavioral outcomes, assignments, presentation materials/suggestions, administrative procedures, lecture notes. ISBN: 13: 978-1-426-64722-2
- Epstein, S., & Lenz, J. G. (2008). *Developing and managing career resources*. [Monograph]. Broken Arrow, OK: National Career Development Association.
- Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2005). *Career development and planning: A comprehensive approach* (2nd ed.) Mason, OH: Thomson Custom Solutions.
A 15 chapter, 336 page text that presents a comprehensive approach to career problem solving and decision making based on cognitive information processing theory and RIASEC theory. Includes 12 appendices with student assignments and learning activities; 34 tables; 19 figures; subject and name indexes. ISBN: 0-759-35797-8
- Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2005). *Instructor's manual for use with Career Development and Planning: A Comprehensive Approach* (2nd ed.). Mason, OH: Thomas Custom Solutions.

Sampson, J. P., Jr., Reardon, R. C., Peterson, G. W., & Lenz, J. L. (2004). *Career counseling and services: A cognitive information processing approach*. Pacific Grove, CA: Wadsworth-Brooks/Cole.

Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2000). *Career development and planning: A comprehensive approach*. Pacific Grove, CA: Wadsworth-Brooks/Cole.

A 15 chapter, 416 page textbook with accompanying *Student Manual* and *Instructor's Manual with Test Blank* that presents a comprehensive approach to career problem solving and decision making based on cognitive information processing theory. Reviewed: J. Wencel, *CareerWatch* (Spring 2000); J. Bohac, *Career Planning & Employment* (Winter 2001); D. S. Forney, *Journal of College Student Development* (May/June 2001).

Chinese translation and simplified edition of this text and student manual published by Higher Education Press, authorized by Thomson Learning for sale in the People's Republic of China, excluding Hong Kong Macao SAR, and Taiwan, 2005. ISBN: 01-2005-1526

Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2000). *Instructor's manual for Career development and planning: A comprehensive approach*. Pacific Grove, CA: Wadsworth-Brooks/Cole.

Reardon, R., Lenz, J., Sampson, J., & Peterson, G. (2000). *Student manual for Career development and planning: A comprehensive approach*. Pacific Grove, CA: Wadsworth-Brooks/Cole.

Reardon, R. C., & Lenz, J. G. (1998). *The Self-Directed Search and related Holland materials: A practitioner's guide*. Odessa, FL: Psychological Assessment Resources.

Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., Reardon, R. C., & Saunders, D. E. (1996). *Career Thoughts Inventory: Professional manual*. Odessa, FL: Psychological Assessment Resources, Inc.

Lenz, J. G., Sampson, J. P., Jr., Peterson, G. W., & Reardon, R. C. (1992). *Instructor's manual for Career development and services: A cognitive approach*. Pacific Grove, CA: Brooks/Cole.

Book & Monograph Chapters

Watson, J., Lenz, J., & Melvin, B. (2013). The case of Raven. In S. G. Niles, J. Goodman, & M. Pope (Eds.). *The career counseling casebook: A resource for counselors, students, and practitioners* (2nd ed.). Broken Arrow, OK: National Career Development Association.

Peterson, G. W., & Lenz, J. G. (2012). Vocational choice. In V. S. Ramachandran (Ed.). *Encyclopedia of human behavior* (2nd ed., pp. 672-682). Kidlington, Oxford: Elsevier.

- Lenz, J. G., & Reardon, R. C. (2008). The Self-Directed Search (SDS). In F. Leong (Ed.), *Encyclopedia of counseling*. Thousand Oaks, CA: SAGE.
- Peterson, G. W., Sampson, J. P., Jr., Reardon, R. C., & Lenz, J. G. (2008). Cognitive information processing model. In F. Leong (Ed.), *Encyclopedia of counseling*. Thousand Oaks, CA: SAGE.
- Bullock, E., Reardon, R., & Lenz, J. (2007). Making good academic and career decisions. In G. Kramer (Ed.), *Fostering student success in the campus community* (pp. 193-213). San Francisco: Jossey-Bass.
- Peterson, G. W., Sampson, J. P., Jr., Reardon, R. C., & Lenz, J. G. (2006). Cognitive information processing in career development and counseling. In J. Greenhaus & G. Callanan (Eds.), *Encyclopedia of career development* (pp. 174-179). Thousand Oaks, CA: SAGE.
- Reardon, R. C., & Lenz, J. G. (2006). Self-Directed Search. In J. Greenhaus & G. Callanan (Eds.), *Encyclopedia of career development* (pp. 717-719). Thousand Oaks, CA: SAGE.
- Peterson, G. W., Lenz, J. G., & Sampson, J. P., Jr. (2003). The assessment of readiness for student learning in college. In G. L. Kramer & E. D. Peterson (Eds.), *Student academic services: A comprehensive handbook for the 21st century*, p. 103-125. San Francisco: Jossey-Bass Publishers.
- Peterson, G. W., Sampson, J. P., Jr., Lenz, J. G., & Reardon, R. C. (2002). Becoming career problem solvers and decision makers: A cognitive information processing approach. In D. Brown (Ed.), *Career choice and development* (4th ed.). San Francisco, CA: Jossey-Bass.
- Peterson, G. W., Lumsden, J. A., Sampson, J. P., Jr., Reardon, R. C., & Lenz, J. G. (2002). Using a cognitive information processing approach in career counseling with adults. In S. Niles (Ed.), *Adult career development* (3rd ed.). Tulsa, OK: National Career Development Association.
- Watson, J., & Lenz, J. (2002). The case of Raven. In S. G. Niles, J. Goodman, & M. Pope. *The career counseling casebook: A resource for counselors, students, and practitioners* (pp. 180-184). Tulsa, OK: National Career Development Association.
- Lenz, J. G., Reardon, R. C., Peterson, G. W., & Sampson, J. P., Jr. (2001). Applying cognitive information processing (CIP) theory to career program design and development. In W. Patton & M. McMahon (Eds.), *Career development programs: Preparation for life-long career decision making* (pp. 46-57). Camberwell, VIC: ACER Press.
- Lenz, J. (1996). Using Holland's theory and instruments in training and development. In M. Shahnasarian (Ed.), *Using the SDS in business and industry* (pp. 81-118). Odessa, FL: PAR.

Peterson, G., Sampson, J., Reardon, R., & Lenz, J. (1996). A cognitive information processing approach. In D. Brown & L. Brooks (Eds.), *Career choice and development (3rd ed.)*, (pp. 423-475). San Francisco: Jossey-Bass.

Sampson, J. P., Jr., & Peterson, G. W., Lenz, J. G., Reardon, R. C., & Saunders, D. E. (1996). Negative thinking and career choice. In R. Feller & G. Walz (Eds.) *Optimizing life transitions in turbulent times: Exploring work, learning and careers* (pp. 323-330). Greensboro, NC: University of North Carolina at Greensboro, ERIC Clearinghouse on Counseling and Student Services.

Lenz, J. G. (1984). Using community resources. In H. D. Burck & R. C. Reardon (Eds.) *Career development interventions* (pp. 191-211). Springfield, IL: Charles C Thomas.

Journal Articles

Dozier, V. C., Sampson, J. P., Jr., Lenz, J. G., Peterson, G. W., & Reardon, R. C. (accepted). The impact of the Self-Directed Search Form R Internet version on counselor-free career exploration. *Journal of Career Assessment*.

McClain, M-C, Sampson, J. P., Jr., Lenz, J. G., & Reardon, R. C. (accepted). Fraternity and sorority membership and college student career development. *College Student Affairs Journal*.

Dieringer, D., Lenz, J., Hayden, S., Peterson, G. Exploring connections between career and mental health: Dysfunctional career thinking as a predictor of depression and hopelessness. *Measurement & Evaluation in Counseling and Development*. Initial submission October 2014; currently under review

Buzzetta, M., & Lenz, J. Comparing goal instability, vocational identity, and career decidedness in two groups of college students athletes. Initial submission June 2014 to *Journal of Issues in Intercollegiate Athletics*. Not accepted. Currently under revision.

Sampson, J. P., Hou, P. C., Kronholz, J., Dozier, C., McClain, M. C., Buzzetta, M., Pawley, E., Finklea, T., Peterson, G. P., Lenz, J. G., Reardon, R. C., Osborn, D. S., Hayden, S. C. W., Kennelly, E. L., & Colvin, G. P. (2014). Annual review: A content analysis of career development theory, research, and practice--2013. *The Career Development Quarterly*, 62, 290-326.

Lenz, J. G., & Saunders, D. E. (2014, Summer). Preparing young people for college and career: A family affair. *Career Developments*, 30(3), 10-12.

Melvin, B., & Lenz, J. (2014). Assessing career readiness factors and personality type: Implications for practice. *VISTAS Online*, Article 48, 1-11.

Galles, J., & Lenz, J. G. (2013). Relationships among career thoughts, vocational identity, and calling: Implications for practice. *The Career Development Quarterly*, 61, 240-248.

- Bertoch, S. C., Lenz, J. G., Reardon, R. C., & Peterson, G. W. (2014). Goal instability in relation to career thoughts, decision state, and performance in a career course. *Journal of Career Development, 41*, 104-121. doi:0894845313482521
- Chason, A. K., Bullock-Yowell, E., Sampson, J. P., Jr., Lenz, J. G., & Reardon, R. C. (2012). Relationships among career thoughts, career interests, and career decision state. *Canadian Journal of Career Development, 12*, 39-47.
- Garis, J., Reardon, R. C., & Lenz, J. G. (2012). Current status and future development of career centers in the United States. *Asian Journal of Counseling, 19* (1& 2), 5-26.
- Osborn, D. S., & Lenz, J. G. (2012). Career techniques and assessments from an international perspective. *The Career Development Quarterly, 12-22*.
- Melvin, B., Galles, J. A., & Lenz, J. G. (2012, Spring). Assessing career readiness in culturally and ethnically diverse populations. *Career Planning and Adult Development Journal, 28* (1), 110-126.
- Galles, J., Lenz, J., & Keller, B. (2012, February). Graduate student career services: What are the needs and how can we meet them? *NACE Journal, 31-36*.
- McHugh, E. A., Lenz, J. G., Reardon, R. C., & Peterson, G. W. (2012, Autumn) The effects of using a model-reinforced video on information-seeking behavior. *Australian Journal of Career Development, 21*, 16-23.
- Reardon, R. C., Lenz, J. G., Sampson, J. P., Jr., & Peterson, G. W. (2011). Big questions facing vocational psychology: A cognitive information processing perspective. *Journal of Career Assessment, 19*, 240-250, doi:10.1177/1069072710395531
- Hughes, C., & Lenz, J. G. (2011, Autumn). A cognitive information processing approach to career services. *Australian Career Practitioner, 22*, 11-13.
- Lenz, J. G., McCaig, K., & Carr, D. (2010, November). Career services and academic advising: Collaborating for student success. *NACE Journal*.
- Peterson, G. W., Leasure, K. K., Carr, D. L., & Lenz, J. G. (Winter, 2009-2010). Problem mapping in career counseling: The decision space worksheet. *Career Planning & Adult Development Journal, 87-100*.
- Lenz, J. G., Peterson, G. W., Reardon, R. C., & Saunders, D. (2010, July). Connecting career and mental health counseling: Integrating theory and practice. *VISTAS 2010*. Retrieved from: http://counselingoutfitters.com/vistas/vistas10/Article_01.pdf.
- Niles, S., Engels, D., & Lenz, J. (2009). Training career practitioners. *The Career Development Quarterly* [Special Padova Symposium issue], 57, 358-365.

- Kleiman, T., Gati, I., Peterson, G. W., Sampson, J. P., Jr., Reardon, R. C., & Lenz, J. G. (2004). Dysfunctional thinking and difficulties in career decision making. *Journal of Career Assessment, 12*, 312-331.
- Lumsden, J., Reardon, R., Sampson, J., & Lenz, J. (2004). A comparison study of the paper-and-pencil, personal computer, and Internet versions of Holland's Self-Directed Search. *Measurement and Evaluation in Counseling & Development, 37*, 85-94.
- Lenz, J. G., Reardon, R. C., & Reed, C. A. (2003). Self-Directed Search, RIASEC theory, and related Holland assessments in adult career counseling. *Career Planning and Adult Development Journal: Special issue, 19*, 11-23.
- Lenz, J. G., & Shy, J. (Spring 2003). Career services and athletics: Collaborating to meet the needs of student-athletes. *NACE Journal of Career Planning & Employment, pp. 36-40*.
- Reed, C., Reardon, R., Lenz, J., & Leierer, S. (2001). Reducing negative career thoughts with a career course. *The Career Development Quarterly, 50*, 158-167.
- Sampson, J. P., Jr., Peterson, G. W., Reardon, R. C., & Lenz, J. G. (2000). The viability of readiness assessment in contributing to improved career services: A response to Jepsen. *The Career Development Quarterly, 49*, 179-185.
- Sampson, J. P., Jr., Peterson, G. W., Reardon, R. C., & Lenz, J. G. (2000). Using readiness assessment to improve career services: A cognitive information processing approach. *The Career Development Quarterly, 49*, 146-174.
- Reardon, R. C., Sampson, J. P., Jr., & Lenz, J. G. (2000). Career assessment in a time of changing roles, relationships, and contexts. *Journal of Career Assessment, 8*, 351-359.
- Reardon, R. C., & Lenz, J. G. (1999). Holland's theory and career assessment. *Journal of Vocational Behavior (Special issue), 55*, 102-113.
- Saunders, D. E., Reardon, R. C., & Lenz, J. G. (Summer 1999). Specialty training for career counselors: Twenty-five years at Florida State University. *Career Planning and Adult Development Journal, 15*, 23-33.
- Sampson, J. P., Jr., Lenz, J. G., Reardon, R. C., & Peterson, G. P. (1999). A cognitive information processing approach to employment problem solving and decision making. *The Career Development Quarterly, 48*, 3-18.
- Reardon, R., Lenz, J. G., & Folsom, B. (Summer, 1998). Employer ratings of student participation in non-classroom-based activities: Findings from a campus survey. *Journal of Career Planning and Employment, 36-39*.
- Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., Reardon, R. C., & Saunders, D. E. (1998). The design and use of a measure of dysfunctional career thoughts among adults, college

- students, and high school students: The Career Thoughts Inventory. *Journal of Career Assessment*, 6, 115-134.
- Lenz, J. G. (Autumn, 1998). A career centre's community connection. *Australian Journal of Career Development*, 7 (1), 3-4.
- Lenz, J. G., & Reardon, R. C. (Spring, 1997). Improving career services: A student affairs and academic affairs collaboration. *Australian Journal of Career Development*, 6 (3), 3-4.
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Technical Reports

- Lumsden, J. A., Sampson, J. P., Jr., Reardon, R. C., & Lenz, J. G. (2002). *A comparison study of the paper, personal computer (PC), and Internet Versions of Holland's Self-Directed Search. (technical report No. 30)*. Tallahassee, FL: Florida State University. Available at: <http://www.career.fsu.edu/documents/technical%20reports/Technical%20Report%2030/Technical%20Report%2030.htm>
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Sampson, J. P., Jr., Reardon, R. C., Lenz, J. G., Ryan-Jones, R. E., Peterson, G. W., & Levy, F. (1988). *The impact of DISCOVER for Adult Learners and SIGI PLUS on the career decision-making of adults (technical report No. 9)*. Tallahassee, FL: Florida State University, Center for the Study of Technology in Counseling and Career Development, Tallahassee.

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Instruments/Test Materials

Reardon, R. C., & Lenz, J. G. (2013). Use and interpretive guide. In J. L. Holland & M.A. Messer (Eds.) *Self-Directed Search® 2013 Fifth Edition (SDS)® professional manual*. Odessa, FL: Psychological Assessment Resources.

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Papers Presented-Refereed

Peterson, G. W., Sampson, J. P., Jr., Lenz, J. G., & Reardon, R. C. (1999, May). *Three contexts of career problem solving and decision making*. Paper presented at the annual meeting of the Society for Vocational Psychology entitled, "Examining the interaction of person in environment: Role of context factors in vocational development," Milwaukee, WI.

Additional Publications

Lenz, J. G., & Reardon, R. C. (2011). A framework for theory-based career programs. In T. M. Lara, M. Pope, & C. W. Minor (Eds.), *Experiential activities for teaching career counseling and for facilitating career group* (Vol. III, pp. 223-226). Broken Arrow, OK: National Career Development Association.

Sampson, J. P., Jr., Peterson, G. W., Reardon, R. C., & Lenz, J. G. (2003). *Key elements of the CIP approach to designing career services*. Tallahassee, FL: Florida State University, Center for the Study of Technology in Counseling and Career Development. Available on-line at: http://www.career.fsu.edu/techcenter/designing_career_services/index.html

Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., Reardon, R. C., & Saunders, D. E. (1996). *Improving your career thoughts: A workbook for the Career Thoughts Inventory*: Odessa, FL: Psychological Assessment Resources, Inc.

- Lenz, J. G., & Reardon, R. C. (1995) *Learning outcomes project*. Unpublished manuscript, Tallahassee, FL: Division of Student Affairs, Florida State University.
- Lenz, J. G. (Ed.). (1994) *Institute on college student values proceedings*. Tallahassee, FL: Division of Student Affairs, Florida State University.
- Lenz, J. G. (1993). *Focus on the Career Center: Program evaluation using focus groups*. Unpublished manuscript, Florida State University, Tallahassee, FL.
- Morgenthau, E., & Lenz, J. G. (1992). *International practices: Occupational classification and description*. Paper prepared for the U. S. Department of Labor's Advisory Panel on the Dictionary of Occupational Titles (APDOT).
- Lenz, J. G. (1990). John Holland's theory and the effective use of computer-assisted career guidance systems. (Doctoral dissertation, Florida State University, 1990). *Dissertation Abstracts International*, 51, 1120A.
- Sampson, J. P., Jr., Lenz, J. G., White, L. R., & Humphreys, J. K. (1990). *Occupational specialist training program: Report of a grant from federal vocational funds*. Tallahassee, FL: Florida State University, Center for the Study of Technology in Counseling and Career Development.
- Sampson, J. P., Jr., Reardon, R. C., Lenz, J. G., & Morgenthau, E. (1990). North American conference recommendations. In J. P. Sampson, Jr. & R. C. Reardon (Eds.). *Enhancing the design and use of computer-assisted career guidance systems: Proceedings of an international teleconference on technology and career development*. Alexandria, VA: National Career Development Association.
- Becker, H., Lange, S., & Lenz, J. (Undated). *Job-hunting behaviors and employment status of recent college graduates*. Research report, Career Center, University of Texas at Austin, 11 pp.

Keynotes

- Lenz, J. G. (2009, December). *Designing and delivering career services: Meeting the needs of students and practitioners*. Keynote session presented at the Career Education Association of Victoria (CEAV) Biennial Conference, Geelong, Australia.
- Lenz, J. G. (2008, March). *Translating theory to practice: A cognitive information processing approach to career development and services*. Keynote presentation for the Australian Association of Career Counsellors conference, Hobart, Tasmania.
- Lenz, J. G. (2007, June). *Career counseling in the 21st Century*. Keynote presentation for the Maine Career Development Association annual conference, Fairfield, Maine.

Invited Presentations/Featured Sessions

- Lenz, J. G., & Buzzetta, M. (2014, March). *Connecting career and mental health issues: Integrating theory and practice*. Preconference workshop for the Society for Vocational Psychology, Division 17, Counseling Psychology in Action conference, Atlanta, GA.
- Hackett, G., Johnston, J., Krumboltz, J., Lenz, J., & Niles, S. (2012, June). *Laying the foundation for career dreams*. Closing plenary session at the National Career Development Association Conference, Atlanta, GA.
- Lenz, J. G. (2010, March). *Designing effective models of career service delivery*. Afternoon Tea Series Webinar, The Center on Education and Work, Madison, WI. Retrieved from <http://afternoontea.wceruw.org/Video.aspx/Watch?trackid=2&videoid=5>
- Lenz, J. G., Peterson, G., Reardon, R., Morrison, A., & Saunders, D. (2009, July). *Connecting career and mental health counseling: Integrating theory and practice*. Featured session at the National Career Development Association Global Conference, St. Louis, Missouri.
- Lenz, J. G. (2008, November). *Cost-efficient college career services*. Presentation for the China International Forum of Career Planning and GCDF Global Summit, Shanghai.
- Reardon, R. C., & Lenz, J. G. (2008, November). *Theory-based career services programs*. Preconference workshop for the China International Forum of Career Planning & GCDF Global Summit, Shanghai.
- Colozzi, E., Klein, G., Lenz, J., Pope, M., & Reinersman, M. (2008, July). *Developing your career while optimizing your NCDA experience*. Roundtable presentation at the National Career Development Association conference, Washington, DC.
- Lenz, J. G. (2008, March). *Effective career services for all clients: Practical tools and techniques for career practitioners*. Presentation for the Australian Association of Career Counsellors conference, Hobart, Tasmania.
- Reardon, R. C., & Lenz, J. G. (2007, September). *Translating theory to practice: A effective model for preparing career-counselors-in-training*. Panel presentation at the IAEVG-SVP-NCDA pre-conference Symposium, Padova, Italy.
- Colozzi, E., Davis, R., Lenz, J., & Luzzo, D. (2007, July). *Back to the future: Using creative theory-based approaches to cost-effectively deal with diversity, accountability and many customers*. International teleconference and featured session at the National Career Development Association annual conference, Seattle, WA.
- Lenz, J. G., & Reardon, R. C. (2006, November). *Cost-efficient career services in a tertiary environment*. Presentation for Auckland University of Technology and the Career Practitioners Association of New Zealand, Auckland.

- Lenz, J. G., & Reardon, R. C. (2006, November). *A cognitive information processing (CIP) approach to career development and services*. Presentation for Auckland University of Technology and the Career Practitioners Association of New Zealand, Auckland.
- Lenz, J. G. (2006, October). *University-wide approach to portfolios*. Presentation for the Curricular Innovations in Management Education Conference at Boston University, Boston.
- Lenz, J. G., & Reardon, R. C. (2006, February). *Delivering cost-efficient career services*. Showcase presentation for the Careers Conference, Madison, Wisconsin.
- Lenz, J. G. (2005, April). *Assessing client readiness for career services*. Colorado Career Development Association conference, Longmont, CO.
- Carr, D., Benson-Fox, J., Lenz, J. G., O'Bruba, B., & Timmons, J. (2005, April). *Credentials and licenses for career professionals: Are they worth the effort?* Panel presentation at the Colorado Career Development Association conference, Longmont, CO.
- Lenz, J. G. (2005, April). *Career counseling in a complex world: Myths and realities*. Colorado Career Development Association conference, Longmont, CO.
- Lenz, J., & Reardon, R. (2004, August). *Exploring a nexus between career development and career management: A career development practitioner perspective*. Paper presented at the Academy of Management meeting, New Orleans, LA.
- Lenz, J. G., & Reardon, R. (2004, October). *A cognitive approach to career development and services*. Presentation for the Mid-Atlantic Career Counseling Association, Lancaster, PA.
- Lenz, J. G. (2004, February). *Career myths and truths*. Presentation to the Emerald Coast Chapter of the American Society for Training & Development (ASTD), Niceville, FL.
- Lenz, J. G. (2004, February). *Making career choices*. Presentation to the Florida Association of Women in Education (FAWE), Tallahassee, FL.
- Lenz, J., & Reardon, R. (1992, September). *A cognitive approach to career services: Translating concepts into practice*. II Jornada de Orientacion Vocacional-Ocupacional, San Jose, Costa Rica.

Refereed Presentations

- Lenz, J., Kennelly, E., Zaidemen, K., & Nassar-McMillan, S. (2015, June). *Training and supervision for the next generation of career counselors*. Presentation at the National Career Development Association Global Conference, Denver, CO.

- Osborn, D. S., Sampson, J. P., Jr., Lenz, J. G., Dozier, C., & Hayden, S. (2015, March). *Career and mental health counseling: Integrating theory, research, and practice*. Presentation at the American Counseling Association conference, Orlando, FL.
- Ledwith, K. Lenz, J., Reardon, R., Fiore, E., & Freeman, V. (2014, June). *A course for student success: Strategies for designing and delivering effective career classes*. Presentation at the National Career Development Association Global Conference, Long Beach, CA.
- Buzzetta, M., Foster, M., Lenz, J., & Lofton, S. (2014, June). *Charting your game plan for the future: Effective strategies for working with college student athletes*. Roundtable presentation at the National Career Development Association Global Conference, Long Beach, CA.
- Hayden, S., Osborn, D., & Lenz, J. (2013, October). *Diverse trainees + unified training + diverse clientele=Trifecta for success*. Roundtable presentation at the Association for Counselor Education and Supervision conference, Denver, CO.
- Dorsett, K., Hayden, S., & Lenz, J. (2013, July). *From then to now: Career counseling training and supervision for the next generation of counselors*. Presentation at the National Career Development Association Global Conference, Boston.
- Lenz, J. G., Reardon, R. C., & Osborn, D. S. (2012, October). *Providing career and mental health assistance to a diverse population: Using theory to inform practice*. Presentation at the International Association for Educational & Vocational Guidance Conference, Mannheim, Germany.
- Dieringer, D., & Lenz, J. G. (2012, June). *Exploring connections between career and psychological factors: Using assessment results to inform service delivery*. Roundtable presentation at the National Career Development Association Global Conference, Atlanta, GA.
- Lenz, J. G., Peterson, G. W., Reardon, R. C., & Sampson, J. P., Jr. (2012, June). *Using the cognitive information processing approach in practice*. Presentation at the National Career Development Association Global Conference, Atlanta, GA.
- Peterson, G. W., Bullock-Yowell, E., & Lenz, J. G. (2012, June). *Assessing and enhancing readiness for career decision making: Findings and implications from recent research*. Presentation at the National Career Development Association Global Conference, Atlanta, GA.
- Lenz, J. G., Osborn, D., & Reardon, R. C. (2011, November). *Connecting career theory to practice: A cost-effective approach*. Poster presentation at the Society for Vocational Psychology Conference, Boston.
- Lenz, J. G., Reardon, R. C., Sampson, J. P., Jr., Peterson, G. W., & Saunders, D. E. (2011, June). *Connecting career theory with practice: A cognitive information processing approach*.

- Presentation at the National Career Development Association Global Conference, San Antonio.
- Johnson, A., & Lenz, J. (2011, June). *Serving the career development needs of student athletes: Using data to inform practice*. Presentation at the National Career Development Association Global Conference, San Antonio.
- Bertoch, S., Clark, J. & Lenz, J. (2010, July) *Career course impact on students: Examining motivation and retention*. Roundtable presentation at the National Career Development Association Conference, San Francisco.
- Galles, J., Lenz, J., & Keller, B. (2010, July). *Meeting the career development needs of graduate students: Building bridges through campus connections*. Presentation at the National Career Development Association Global Conference, San Francisco.
- Lenz, J., Brown, S., Nassar-McMillan, S., Reardon, R., Sampson, J., & Niles, S. (2009, June). *Examining cognitive career theories: Current status, future trends, and implications for the development and implementation of guidance services*. Thematic session presented at the International Association for Educational and Vocational Guidance conference, Jyväskylä, Finland.
- Bullock, E., Reardon, R., & Lenz, J. (2008, July). *Holland's RIASEC theory in a postmodern world: Is it relevant?* Presentation at the National Career Development Association conference, Washington, DC.
- Saunders, D. E., Reardon, R., Lenz, J., Sampson, J. P., Jr., & Peterson, G. W. (2008, July). *What's new with CIP? A 20-year perspective of cognitive information processing (CIP) theory*. Presentation at the National Career Development Association conference, Washington, DC.
- Lenz, J., Luljguraj, B., Lumsden, J., & Lucas-Hartley, S. (2007, July). *Training & supervising future career counselors: Creative & effective techniques*. Presentation at the National Career Development Association conference, Seattle, WA.
- Lumsden, J., Lenz, J., Ford, C., & Reardon, R. (2007, April). *E-Portfolios: Using campus partnerships to promote student learning and career development*. Presentation at the NASPA/ACPA Joint Meeting, Orlando.
- Carr, D., & Lenz, J. G. (2006, April). *Add a career counseling certification to your skills portfolio*. Poster session presentation at the American Counseling Association annual conference, Montreal, CA.
- Daire, A., Garis, J., Lenz, J., & Osborn, D. (2005, June). *Graduate counseling programs & career centers: Opportunities for collaboration*. Presentation at the National Career Development Association conference, Orlando.
- Hoppin, J. M., & Lenz, J. G. (2005, April). *Developing a mentoring program: Nuts and bolts*. Poster session presentation at the American Counseling Association annual conference, Atlanta, GA.

- Lenz, J. (2005, March). *Adult career development: Practical strategies and interventions*. Australian Association of Career Counsellors conference, Canberra.
- Niles, S. G., & Lenz, J. G. (2004, April). *Future focus on the practice, science, and advocacy of career development*. Presentation at the American Counseling Association conference, Kansas City, MO.
- Lenz, J., & Reardon, R. (2004, April). *Delivering cost-efficient career services*. Paper presented at the Australian Association of Career Counsellors meeting, Coolangatta.
- Reardon, R., & Lenz, J. (2003, June). *Cost-effective career counseling with the Self-Directed Search and the Career Thoughts Inventory*, product demonstration session at the National Career Development Association conference, Denver.
- Lumsden, J., Reardon, R., & Lenz, J. (2002, March). *Online career portfolios: Connecting scholarship and practice*. American College Personnel Association conference, Long Beach, CA.
- Lumsden, J., Reardon, R., & Lenz, J. (2001, June). *Online career portfolio: Using technology to promote career development*. Presentation at the National Career Development Association conference, Tucson.
- Lumsden, J., Reardon, R., & Lenz, J. (2000, June). *Comparison study of Holland's Self-Directed Search Internet, personal computer (PC), and paper versions*. Presentation at the National Career Development Association conference, Pittsburgh.
- Reardon, R. C., & Lenz, J. G. (2000, June). *Career counseling with the Self-Directed Search: A comprehensive approach*. Professional Development Institute, National Career Development Association conference, San Francisco.
- Lenz, J., & Reardon, R. (2000, April). *Teaching a university career course: Twenty-five years of experiences*. American College Personnel Association conference, Washington, D.C.
- Reed, C., Lenz, J., Reardon, R., & Leierer, S. (2000, March). *The impact of a career course on dysfunctional career thoughts*. Poster session, American Counseling Association conference, Washington, D.C.
- Peterson, G. W., Lenz, J. G., Reardon, R. C. & Saunders, D. E. (1999, July). *Improving career services through readiness assessment: A cognitive information processing approach*. National Career Development Association conference, Portland, Oregon.
- Lenz, J. G., & Reardon, R. C. (1999, June). *Cost-effective career counseling*. Southwest Association of Colleges and Employers conference, Albuquerque, New Mexico.
- Reardon, R. C., & Lenz, J. G. (1998, July). *Counseling with the Self-Directed Search: A cognitive approach*. Skills building workshop, National Career Development Association conference, Chicago.

- Sampson, J. P., Jr., & Lenz, J. G. (1997, April). *Assessing readiness for career problem solving and decision-making*. Australian Association of Career Counsellors conference, Brisbane.
- Norris, D., & Lenz, J. G. (1997, January). *Training staff to use CACGS: What 20+ years of experience has taught us*. National Career Development Association conference, Daytona, Beach, FL.
- Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., Reardon, R. C. & Saunders, D. E. (1997, January). *Assessing readiness for career problem solving and decision-making*. National Career Development Association conference, Daytona Beach, FL.
- Reardon, R. C., & Lenz, J. G. (1996, April). *Career assessment: A day with the experts: The Self-Directed Search*. Pre-convention workshop, National Career Development Association conference, Pittsburgh.
- Reardon, R., & Lenz, J. G. (1995, September). *Selecting and using an interest inventory*. Florida's Conference on Improving Education, Orlando.
- Reardon, R. C., & Lenz, J. G. (1995, July). *Career counseling with the Self-Directed Search*. Post-convention workshop, National Career Development Association conference, San Francisco.
- Sampson, J., Peterson, G., Lenz, J. G., Reardon, R., & Saunders, D. (1995, July). *Strategies for identifying, challenging, and altering negative career thoughts*. National Career Development Association conference, San Francisco.
- Lenz, J. G., Saunders, D., & Reardon, R. (1994, March). *Improving career services: A student and academic affairs collaboration*. American College Personnel Association conference, Indianapolis, IN.
- Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., Reardon, R. C. & Saunders, D. E. (1994, January). *Identifying and reframing dysfunctional thinking in career choice*. Presentation at the National Career Development Association conference, Albuquerque, NM.
- Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., & Reardon, R. C. (1994, January). *A cognitive approach to career counseling*. Pre-convention workshop, National Career Development Association conference, Albuquerque, NM.
- Sampson, J. P., Jr., Peterson, G. W., Lenz, J. G., & Reardon, R. C. (1993, March). *A cognitive approach to career counseling*. Pre-convention workshop, American Counseling Association conference, Atlanta, GA.
- Lenz, J., Sampson, J. P., Jr. & Reardon, R. C. (1992, January). *Career counseling: A cognitive approach using the pyramid and the CASVE cycle*. National Career Development Association National conference, San Antonio, TX.

- Reardon, R., & Lenz, J. (1991, April). *Career counseling with the Self-Directed Search*. American Association for Counseling and Development conference, Reno, NV.
- Lenz, J., & Reardon, R. (1991, March). *Computer-based career guidance: Approaches to improve practice*. American College Personnel Association conference, Atlanta, GA.
- Lenz, J. (1990, June). *Client characteristics and the effective use of computer-assisted guidance systems*. SIGI PLUS Users conference, Orlando, FL.
- Gerken, D., Lenz, J., & Reardon, R. (1989, November). Panel presentation at the first FSU forum: *Women's presence in educational administration*, held in conjunction with the annual meeting of the Southern Association for College Student Affairs, Tampa, FL.
- Evans, M., Lenz, J., & McPeak, A. (1989, November). *A career center launches into the future with a firm base from the past*. Southern Association for College Student Affairs conference, Tampa, FL.
- Lenz, J., Kagerer, R., & Mosley, A. (1987, December). *Targeting the small employer as an employment source*. Southern College Placement Association conference, Atlanta, GA.
- Sampson, J. P., Jr., Reardon, R. C., Lenz, J. G., Peterson, G. W., & Shahnasarian, M. (1987, April). Career counseling and computer interaction. *Proceedings of the Annual Convention of the British Psychological Society*, 21.
- Lenz, J., Magoon, T., Sadoris, M., Scales, J., & Settle, W. (1987, March). *Career counseling and placement centers' National Data Bank and Clearinghouse: An idea of the past, designed for the future*. American College Personnel Association conference, Chicago.
- Brinkley, L., & Lenz, J. (1984, April). *Alumni career networks...* American College Personnel Association conference, Baltimore, MD.
- Brinkley, L., Coleman, B., Lenz, J., & Wilson, G. (1984, November). *Alternative careers for student development professionals: Can you get there from here?* Southern Association for College Student Affairs conference, Winston-Salem, NC.
- Lenz, J., Nolan, S., & Nugent, D. (1983, March). *Student employment: An untapped resource in student services*, Commission VI-sponsored program. American College Personnel Association conference, Houston, TX.
- Lenz, J. (1981, November). *A community approach to career guidance*. Southern Association for College Student Affairs conference, Nashville, TN.
- Becker, H., Lange, S., & Lenz, J. (1980, April). *How college students job hunt...does parachuting really work?* American College Personnel Association conference, Boston, MA.
- Lenz, J. (1979, November). *The faculty connection*. Southern Association for College Student Affairs conference, St. Petersburg, FL.

Workshops/Training/Non-Refereed Presentations

- Lenz, J. G., & Reardon, R. C. (2013, May). *Using the Career Thoughts Inventory in career services delivery and instruction*. Presentation to the Western NY Association of College Career Centers, Buffalo, NY.
- Lenz, J., & Bullock, E. (2009, June). *Delivery of career services in a difficult economy*. Society for Vocational Psychology networking session, St. Louis, MO.
- Lenz, J. (2007, August). *Earning the global career development facilitator (GCDF) certification*. Presentation at the Florida Career Centers Summer Institute, Tallahassee.
- Lenz, J. (2006, June). *Career counseling in the 21st century: Chaos or coherence*. Presentation at Colorado State University, Summer Career Development Workshop series, Ft. Collins, CO.
- Lenz, J. G. (2005, February). *Negotiating job offers*. Presentation at the Graduate Student & Faculty Forum, Florida State University, Tallahassee.
- Reardon, R., & Lenz, J. (2004, June). *Career counseling with the Self-Directed Search*. Midwest Association of Colleges and Employers, Webster University, St. Louis, MO.
- Lenz, J., & Reardon, R. (2004, May). *Career counseling using the Self-Directed Search (SDS) & Career Thoughts Inventory (CTI)*. Georgia Career Development Association, Mercer University, Atlanta, GA.
- Lenz, J. (2002, December). *Using the Career Thoughts Inventory in Career Services Delivery and Instruction*. Presentation to the career services staff, University of Connecticut, Storrs, CT.
- Reardon, R., & Lenz, J. *Career counseling with Holland-based materials*. Psychological Assessment Resources; San Francisco, September, 2002; Boston, May 2002; Atlanta, September, 2001; Chicago, May 2001; San Francisco, September, 2000; Philadelphia, May, 2000; San Diego, September, 1999; Chicago, April, 1999; San Francisco, October, 1998; Philadelphia, September, 1998; Atlanta, May 1998; San Francisco, October 1997; New York, September 1997; Chicago, May 1997; Washington, DC, March 1997; Tampa, October, 1996; San Francisco, September, 1996; New York, May 1996; Dallas, February 1996; San Francisco, October, 1995; Philadelphia, May 1995; Philadelphia, May 1994; Tampa, March, 1994; San Francisco, October, 1993; New Orleans, May 1993; Orlando, February, 1993.
- Lenz, J. (2001, November). *Assessing career readiness in counseling and delivery of career services*. Presentation to the Connecticut Career Development Association, Hartford, CT.
- Co-Trainer, *Career development facilitator training: Internal Revenue Service personnel*, Florida State University, Tallahassee, FL, November 5-9, December 10-14, 2001.
- Sampson, J. P., Jr., & Lenz, J. (2000, April). *Strategic career planning: Building on your strengths*. Presentation at the U.S. Department of Veterans Affairs Annual Administrative Professionals' Training Conference, Silver Spring, MD.

- Reardon, R., & Lenz, J. (1998, October). *Career counseling with the Self-Directed Search*. Presentation for the Oklahoma Workforce Training Institute, Oklahoma City, OK.
- Reardon, R., & Lenz, J. (1998, August). *Career counseling with the Self-Directed Search*. Presentation for the Career Stop (West Central Texas Council of Governments), Abilene, TX.
- Reardon, R., & Lenz, J. (1997, June). *Career counseling with the Self-Directed Search*. Continuing education presentation at Inner Harbour Hospital, Rockmart, GA.
- Reardon, R., & Lenz, J. (1996, May). *Career counseling with the Self-Directed Search*. Presentation to Miami-Dade Community College's counseling staff, Miami, FL.
- Lenz, J. (1997, March). *Career counseling with the Self-Directed Search (Beginner & advanced sessions)*. Presentations sponsored by the Australian Council for Educational Research (ACER), Sydney, Australia.
- Reardon, R., & Lenz, J. (1996, June). *Career counseling with the Self-Directed Search*. Continuing education presentation at Inner Harbour Hospital, Douglasville, GA.
- Reardon, R., & Lenz, J. (1996, May). *Career counseling with the Self-Directed Search*. Presentation to the district counseling staff, North Penn High School, Pennsylvania.
- Lenz, J. (1992, June). *A new look at career development*. Presentation at the Career Development Institute, Colorado State University, Fort Collins, CO.
- Lenz, J. G. (1989, October). *Using career and labor market information*. Presented at the Occupational Specialist Training workshop-Part I, Clearwater Beach, FL.
- Lenz, J., & Reardon, R. (1989, April). *Career counseling with the Self-Directed Search*. Presented to the Florida Department of Education's Bureau of Career Development staff, Tallahassee, FL.

Interviews

- Lenz, J. (2010, July 22). Question and answer with career counselor, Janet Lenz, Ph.D. [Online forum]. Retrieved from <http://www.onlinepsychologydegrees.com/interview/janet-lenz>

Consulting/Grant Projects

Content Consultant and Customer Insight Panel Member, Psychological Assessment Resources, Inc., 2012-Present.

Consultant (with Peterson, Sampson & Reardon), *Development of a career decision-making web-based tool*. National Training and Support Center, Washington, DC, January 2005-September 2005. Available online at: <http://www.acrnetwork.org/decision.htm>

Content Consultant, National Career Development Guidelines Revision project, National Training Support Center (NTSC), Washington, DC, Summer, 2005.

Consultant, Institute for Instructional Research and Practice, University of South Florida, Occupational Specialist Certification Examination Development, Spring 1998-2001.

Co-consultant (with R. Reardon), *A Suggested List of Basic Resources and Related Support Materials for a Career Resource Center*, Oklahoma Workforce Training Institute, Norman, Oklahoma, September, 1998.

Co-authored proposal that was awarded \$700 by the FSU Division of Student Affairs Research Grants Program, 1992.

Participated in a meeting sponsored by Assessment Designs, International (ADI) on the future of college recruitment practices, February, 1989; assisted ADI in conducting a pilot study with FSU students of their Electronic Assessment System which was designed to assess job performance skills, March 1990

Certifications/Credentials

Career Development Facilitator (CDF) Instructor, 2000-Present
Master Career Counselor (special member designation of the National Career Development Association)

National Certified Career Counselor, 1990, No. 10420 (this credential has since been retired by the National Board for Certified Counselors)

National Certified Counselor (NCC), 1984-Present, No. 10420

Awards/Recognitions

Received a Presidential Recognition Award from the National Career Development Association, June 2012.

Received the National Career Development Association's Merit Award, July 2009.

Received the American Counseling Association's Professional Development Award, 2007.

Named a Fellow by the National Career Development Association, January 2006.

Received the Star Achievement Award presented by the Florida State University Division of Student Affairs, June 2003.

Invited to participate in the American Counseling Association's Emerging Leader's Training, April 2002, New Orleans; received Certificate of Completion.

Received the "Unsung Hero" award from the Tallahassee Telephone Counseling and Referral Service (now Big Bend 211) for volunteer work on the 24-hour crisis helpline, 2001.

Along with Robert Reardon and Denise Saunders, received the Melvne Draheim Hardee Award for Research and Creativity presented by the Division of Student Affairs, Florida State University, May 1996.

Received the Melvne Draheim Hardee Award for Research and Creativity presented by the Division of Student Affairs, Florida State University, May 1991.

Professional Activities

Chair, Society for Vocational Psychology, 2016 Conference Committee

National Career Development Association (NCDA)

Past-President, 2005-2006

President, 2004-2005

President-Elect, 2003-2004

Career Development Quarterly (CDQ) Editorial Board, 2009-Present

Author, *Career Development Quarterly* online CEU Questions, 2006-2008

Member, Ethics Committee, 2007-2011

Member, Nominations & Elections Committee, 2007-2008

Member, Credentialing Commission, 2007-2008

Chair, Brain Trust, 2006-2007

Chair, Fellow Selection Committee, 2006-2007

Chair, Nominations & Elections Committee, 2005-2006

Liaison—Ethics & Professional Standards Committee, NCDA Forums, 2005-2006

Field Services Chairperson, 2002-2003

Liaison--Ethics & Awards Committees, 2000-2004

Web site Task Force, 2003-2004

NCDA Representative, Program Proposal Reviewer, American Counseling Association annual conference, 2002-2003, 2006

Long Range Planning Committee, 2001-2006

Southern Region Trustee, August 2000-2003

Completed NCDA's Career Development Facilitator Instructor (CDFI) training, Summer 2000

Program proposal reviewer, Annual Conference, Fall 1996.

Member, Career Development in Colleges and Universities Special Interest Group, 1991-2001

Served as co-facilitator, with Emily Bullock, for networking session entitled *Delivery of career services in a difficult economy*. Society for Vocational Psychology 9th biennial conference, St. Louis, MO, June 2009.

Served as Plenary Session Chair for the session entitled *Canadian contributions to new methods in vocational psychology* at the 7th Biennial Conference of the Society for Vocational Psychology, Vancouver, June 2005.

National Association of Colleges & Employers (NACE) Taskforce on Attracting New Professionals, 2002-2004.

Successfully completed the 75 hour volunteer crisis counselor training program offered through the Telephone Counseling and Referral Service (TCRS), Tallahassee, FL, Summer 2000.

Member, Florida Academic Counseling and Tracking for Students (FACTS) Career Expert User Group--provided input regarding the career planning and information content needed for a statewide web-based advising system (www.facts.org), jointly developed by the Florida State University System and Community College System, October 1998-2003.

Chair, Occupational Specialist Certification Exam Scoring Team, Florida Department of Education, 1991-2000.

Reviewer--CTB Macmillan/McGraw-Hill's Kuder Interest Inventory computer version, 1992-93.

Completed course requirements for Basic CHOICES Training, presented by The Center for Career Development Services, Florida Department of Education, April, 1987

Directorate Member, Career Counseling & Placement Commission
 American College Personnel Association 1984-87
 Chair, Data Bank Advisory Board, 1986-87
 Chair, Commission Carnival Committee, 1985-86
 Member, Small Business Task Force, 1985-86

North Carolina Placement Association
 Member, North Carolina Employer Directory Committee, 1985-86
 Vice Chair, Annual Conference Committee, 1984-85
 Chair, Membership Committee, 1982-83

Member, Greensboro Community Guidance Team, 1980-83
 Sponsored by Ohio State University's National Center for Research in Vocational Education; developed survey used with local professional associations to gather information on career resources available through their organization; team was selected as one of the nine outstanding teams in the nation.

Book Reviewer, *Journal of College Placement*, 1980-82.

University Service

Member, James P. Sampson, Jr. Doctoral Research Fellowship Selection Committee, May 2014
 Chair, University Counseling Center Director Search Committee, September 2013-February 2014

Chair, PSE Faculty Search Committee, 2009-2011

Coordinated the Council for the Accreditation of Counseling & Related Educational Programs (CACREP) self-study report for the career counseling and mental health counseling programs, submitted in June 2010; and addendum report, March 2011

Served on the PSE task force for the QER/GPC review, Summer 2010

EPLS Program Representative to the Council for the Accreditation of Counseling & Related Educational Programs (CACREP), 2008-2011

FSU Graduate School's Graduate Enrollment Management Council (GEMC), 2005-Present
 Recruitment Subcommittee, 2008-2009

FSU Division of Student Affairs--Assessment, Research, & Evaluation Committee, 2008-Present

Chair, Career Center Research & Evaluation Committee, 2008-Present

Member, Career Center Career Portfolio Committee, 1999-Present

Member, Career Center Budget & Staffing Committee, 1995-Present

Career Center representative, University Mapping Oversight Committee, 2005-2007
 Career Center representative, University Orientation Committee, 2006-2007
 FSU Division of Student Affairs Programming Committee, 2004
 Hardee Center for Women in Higher Education, Board of Governors, 2000-2003
 Research Committee, 2001-2003
 Professional Development Committee, 2000-2001
 FSU Division of Student Affairs, Beyond Borders Program, 2001-2003
 Career Center Promotions and Publications Committee, 1995-2006
 Chair, 2001-2006
 Chair, Career Center Student Organizations Committee, 2000-2001
 Chair, Career Center Services/New Programs Committee, 1995-2000
 FSU Division of Student Affairs, New Futures Project, 1995-96
 FSU Division of Student Affairs, Student Learning Outcomes Project, 1994-95
 FSU Division of Student Affairs, Planning Committee for the Institute on College Student
 Values; Served as editor for Institute Proceedings, 1992-93
 FSU Division of Student Affairs, SACS Accreditation sub-committee, 1992-93
 Faculty Associate, Dorman/Deviney Complex, 1991-93
 FSU Division of Student Affairs, Personnel and Salary Committee, 1991.
 Completed intermediate level Spanish class as part of the Division of Student Affairs SALSA
 program, 1991
 Served on FSU Division of Student Affairs team that reviewed the Campus Recreation program
 using the CAS Standards and Guidelines for Student Services/Development Programs,
 1986

Community Service

Volunteer, Textbook Reader, Student Disability Resource Center, 2005-2006
 Volunteer, Big Bend 211 (formerly Telephone Counseling & Referral Service), 2000-2005
 Logged more than 520 hours as a phone hotline volunteer

Professional Memberships

American Counseling Association (ACA)
 Association for Counselor Education and Supervision
 National Career Development Association (NCDA)
 American Psychological Association
 Society for Vocational Psychology
 Florida Counseling Association (FCA)
 Florida Career Development Association
 Southern Association of Colleges & Employers (SoACE)

Additional Memberships

Lifetime Member, The Florida State University Alumni Association, 1991-Present
 Member, FSU President's Club
 United Faculty of Florida, 2008-Present